

EVALUATION OF TECHNICAL BIDS IN RESPECT OF PROPOSALS RECEIVED AGAINST RFP ON CONSULTANCY FOR UNDERTAKING STUDY OF VALUE CHAINS FOR PREPARATION OF HORTICULTURE CLUSTER BASED DEVELOPMENT PLANS – MINUTES OF THE MEETING OF TECHNICAL EVALUATION COMMITTEE (TEC) AND DETAILS OF SHORT LISTED BIDDERS FOR OPENING OF FINANCIAL BIDS.

1. Horticulture Division in the Ministry of Agriculture & Farmers Welfare invited bids from the interested parties through e-tendering mode for engaging professional agencies for undertaking Study of Value Chains for Preparation of Horticulture Cluster Based Development Plans.
2. The Request for Proposal (RFP) through e-tendering was released on 07.02.2020 and pre-bid meeting was held on 17.02.2020 in Krishi Bhawan. Based on the questions raised and discussion held on 17.02.2020, detailed clarifications and corrigendum were uploaded on the website on 24.02.2020 specifying the extension of last date of submission of bids among other issues.
3. An Earnest Money Deposit (EMD) of Rs. 2,00,000/- (Rs. Two Lakh Only) was sought from the bidders. Micro and Small Enterprises (MSEs) as defined in MSE Procurement Policy issued by Department of Micro, Small and Medium Enterprises (MSMEs) OR are registered with the Central Purchase Organization OR the concerned Ministry/Department were exempted from EMD.
4. The eligibility criteria for submitting the bids are as under:
 - a. The applicant should be a Company / Firm / LLP / NGO/FPO registered in India. Consortium is not allowed.
 - b. The Agency/Firm should have a Minimum Annual Turnover of INR 10 Crores during each of the last three financial years (Supported by duly audited balance sheet).
 - c. The applicant agency should have in-house expertise with required skills in Horticulture/Agribusiness/Value Chain Analysis/Development of Business Plans etc.
 - d. The applicant should not be barred by any Central Government Department/Agency, State Government Department/Agency at the time of submission of application. Applicant shall provide self certification by the Authorized Signatory as proof of the same.

5. The technical bids were opened on the scheduled dated and time i. e. on 12.03.2020 at 03:00 PM by the officers assigned the bid opening responsibility in the Ministry of Agriculture and Farmers Welfare. A total of Six (6) bids were received by the scheduled closing time except for One MSME company the remaining five bidders submitted an EMD of Rs. 2,00,000/- each. In addition to this an EMD of Rs. 2,00,000/- lakh was also received from Ernst & Young (EY) LLP. Later on M/s EY has informed vide email that they were facing problems to submit the proposal within the stipulated time period as the RFP has been removed from the e-portal. The mater was referred to Technical Team of e-procurement portal, who informed that the said tender remained active for submitting the bid till 5.00 PM on 09.03.2020 and the tender was not removed from the portal.

The Committee decided that, since, the lapse was found at bidder's level, the Demand Draft/ Banker's Cheque submitted towards EMC for the bid may be returned to M/s Ernst & Young LLP.

6. The details of bidders who submitted their bids are as under:

S. No.	Name of the Company applied for tender/bid	Whether EMD submitted
1.	National Productivity Council	Yes
2.	Deloitte Touche Tohmatsu India LLP	Yes
3.	IL&FS Cluster Development Initiative Limited	Yes
4.	Grant Thornton India LLP	Yes
5.	Price Water House Coopers Pvt. Ltd.	Yes
6.	CTRAN Consulting	Exempt from EMD being MSME enterprises.
7.	M/s Ernst & Young LLP	Yes. But no technical bid received.

7. Out of the above bidders, the Technical Evaluation Committee (TEC) found that two bidders namely M/s National Productivity Council and M/s CTRAN Consulting have not submitted their Audited Balance Sheets for last three years and "Not Barred" Certificate of the company by the any Central Government Department/Agency, State Government Department/ Agency (i.e. Eligibility Criteria defined in Clause 1.b and 1.d of Section 3 of RFP) at the time of submission of proposal. Hence, the TEC decided not to consider above two bidders for evaluation of their proposals.

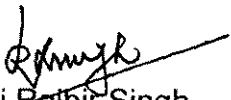
8. Based on the criteria laid down in RFP, the TEC evaluated the bids of remaining four (4) bidders and found that the following bidders have qualified technically who met the criteria of 70 Marks out of the maximum of 100 marks:

S. No.	Name of the Company applied for tender/bid	Whether EMD submitted
1.	Deloitte Touche Tohmatsu India LLP	Yes
2.	IL&FS Cluster Development Initiative Limited	Yes
3.	Grant Thornton India LLP	Yes
4.	Price Water House Coopers Pvt. Ltd.	Yes

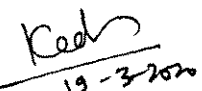
9. Technical Evaluation Committee (TEC) further decided that the Minutes of the meeting may be uploaded on the website of Ministry of Agriculture & Farmers Welfare and Central Public Procurement Portal for information of all concerned.


10. Technical Evaluation Committee (TEC) also decided that the financial proposal of only those Agencies/Companies who are declared technically qualified shall be opened publically, on 20.03.2020 (Friday) at 1500 Hrs., in the presence of the Representatives of the Agencies/Companies who choose to attend.

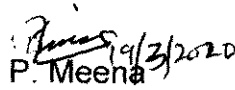
The meeting ended with the thanks to the Chair.


Shri Rajbir Singh
(Chairman) 19.3.2020
Joint Secretary & Mission Director (MIDH)

Representative of IFD


Shri K. N. Verma
(Member)
Deputy Secretary (MIDH)


Shri K. C. Tomer
(Member)
Deputy Director(NHB)


Shri R. P. Meena
(Member)
Deputy
Commissioner(MIDH)