

Dated: 24<sup>th</sup> February 2020

**Clarifications**  
on  
**Consultancy for undertaking study of value chains for preparation of horticulture cluster based development plans**

Tender Ref. No. 35-60/2019-MIDH (Coord.) Dated: 7<sup>th</sup> February 2020

S. No.	Clause No. and Page No	Original Clause of RFP	Clarifications
1.	Section 2, Clause 2.8 (Page No. 9)	Agencies should submit only one Technical Proposal for all 3 packages. In case any agency intends to bid for all three packages as defined in scope of work, package wise separate Financial Proposals need to be submitted for each package.	Yes, only 1 (one) set of Form Tech 4 needs to be submitted.
2.	Section 2, Clause 12 (Page No. 13)	<b>Performance Guarantee:</b> Submission of bank guarantee: The selected agency shall be required to furnish a performance bank guarantee equivalent to 10% of the contract value...	The RFP terms prevail. 10% is standard practice as per GFR Rules.
3.	Section 2, Data Sheet Part II, Sr. No. 5 (Page no. 15)	The formats of Technical and Financial proposals	No, there is no page limits, however unrelated, non relevant, illegible pages/ contents would not be considered by the Committee for scoring.  The proposals should strictly respond to the TORs and criteria. General PPTs and brochures etc. will not be considered for scoring.
4.	Section 2, Data Sheet Part – II Clause 8 (Page No. 16)	Time Input of core and Support Team:  Agency is expected to deploy core team of experts for a minimum of 3 months each i.e. totalling	The team is not expected to be physically deployed at the Clients office, however it should be available at all times for response, discussions and meetings including at

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		12 man-months of time input. In addition, the support team equivalent to 1 man-month per cluster/district to be covered under the study.	Client's office during the assignment period.
5.	Section 3, Clause 1.a. (Page No. 18 )	The applicant should be a company/Firm/ LLP/ NGO/ FPO registered in India. Consortium is not allowed.	The RFP terms prevail.  This is not a complex or long term assignment. There is no need for different firms engaged in different nature of business to collaborate through a legal process to jointly deliver.
6.	Section 3, Clause 2.1. b (Page No. 18)	Additional marks for average revenues from advisory services in Agri & allied sectors during last three financial years (2016-17, 2017-18, 2018-19).  a. >1 crore upto 5 Crore - 5 marks b. >5 Crore upto 10 Crore -10 marks c. >10 Crore -15 marks	The RFP terms prevail.  Experience of Agri and allied sectors in Indian context is critical to this assignment.
7.	Section 3, Clause 2.2.a.(ii) (page no. 19)	Additional 10 marks shall be awarded if the applicant has past experience of undertaking Value Chains Studies or developing post harvest infrastructure for value chains covered in the packages of this RFP.  (1 mark per value chain covered, maximum 10 marks)	The RFP terms prevail.  We are looking for specific experience.
8.	Section 3, Clause 2.4 (Page 20)	Core Team should be on the payroll of the agency for at least past two years. The Horticulture expert need not necessarily be on the payrolls of the bidder.	The RFP terms prevail.  Necessary for ensuring quality of team work and overall quality of deliverables. Necessary to avoid time loss in